

USI NORTH AMERICA CUSTOMER TESTIMONIAL

In 1964, the Bailey family began their journey in the collision repair industry in the Kansas City, Missouri area. Now, over five decades later, the Bailey's have five locations with 84 fulltime employees spanning the Kansas City region, and continue to serve the area's collision repair needs.

Along with their longevity in the collision repair industry, the Baileys have also been longstanding USI customers. While their first USI Italia spray booth was installed nearly 30 years ago, they still continue to utilize the company today, citing their dependability among one of the chief reasons for their long relationship.

"After college and a baseball career, I came back to the shops and have owned the locations since 2006," shared Brett Bailey. "We first heard about the USI Italia spray booth when our jobber and distributor Auto Body Color introduced us to [them] in 1989. We have a total of five USI booths, with the oldest two being installed in 1990."

With the business' continued expansion over the years, the Baileys stuck with USI because they knew they could count on them long term.

"Growth in our business led us to seek the most efficient, dependable booths available," Bailey offered. "They are the most dependable booths that we have been around. Our first two USIs are used every day, and produce 100-plus paint hours per day."

In addition to being long term, returning customers, Bailey and his team also put their USI spray booths to good use on a consistent basis, further proving their durability.



"We utilize the spray booth every day – five or six days a week."

Another reason for Bailey's consistent use of the USI spray booth comes from the ease of use and the overwhelming positive responses he's gotten from his employees, as well as the company-provided training.

"Our employees are very supportive and loyal to the USI spray booths. Over the years, we have had training on many aspects: Efficiency, maintenance and the overall operating tendencies.

"We have 13 employees that utilize the USI spray booths on a regular basis. We primarily use the spray booths for the painting of vehicles that have been involved in auto accidents. As an owner, I feel that we are providing them the best tool available when it comes to spray booths."

Bailey's sustained relationship with USI started back in the late 80s thanks to their distributor Auto Body Color, and all these years later, he has them to thank for the efficiency, dependability and durability of the USI spray booths.

"We depend on our distributor Auto Body Equipment. They have been with us since day one, and assist in anything related to the booths. [USI] delivers a product that is dependable and trustworthy. From my standpoint and the technician's perspective, that is a huge value."

Having been a USI customer for so many years, maintenance of the booths has played a key role in the longevity in Bailey's shops, and Bailey calls his experience with maintenance to be "very easy and affordable."

Overall, Bailey believes the USI Italia spray booths will continue to better his businesses going forward. From 30 years ago to present day, Bailey deems his USI spray booths to be the best option to keep up with an ever-changing industry.

"As technology changes, I feel as though we can depend on USI to meet our needs."

